

AIOTI Open Day in Greece, Athens 08/02/2016

Bringing Together IoT Stakeholders in Greece

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Motivation

- Growing interest and momentum of Internet-of-Things (IoT) technologies worldwide (but also in Greece)
- Potential for IoT-driven innovation for growth and new high-tech jobs
- Lack of a “common voice” for IoT organizations in Greece
- A wealth of opportunities stemming from collaboration

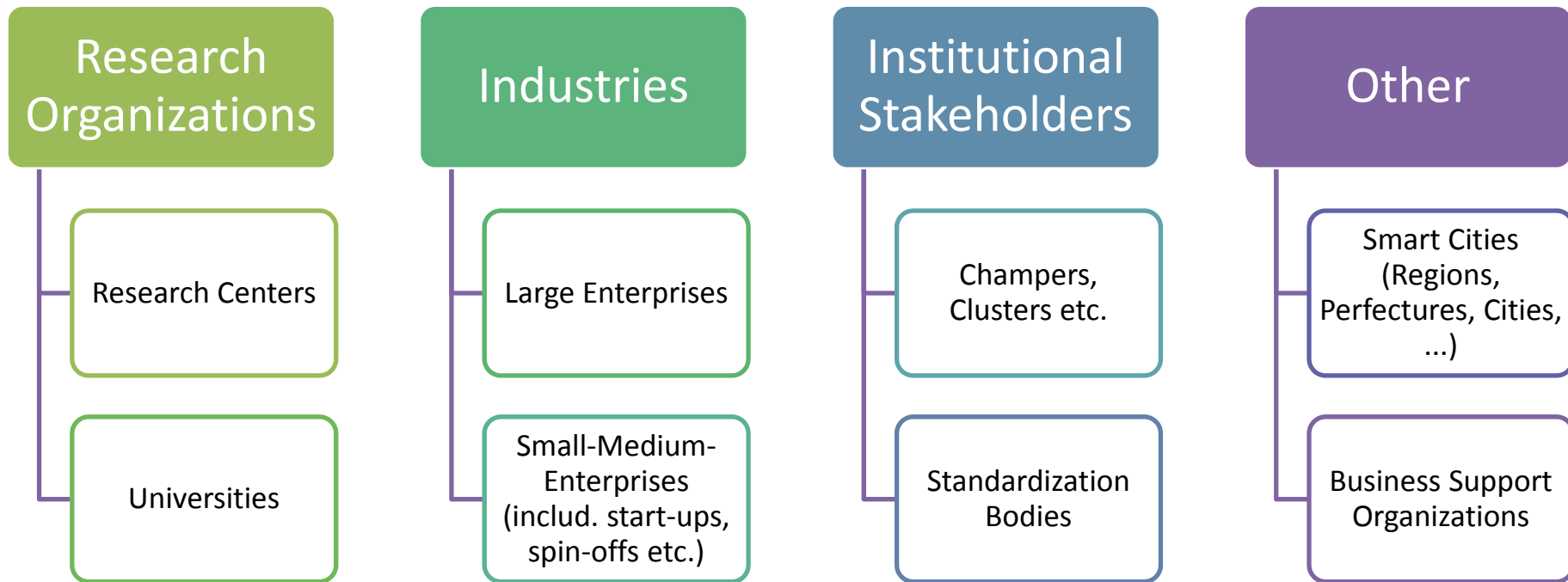
An IoT Association

- Nonprofit organization aiming at promoting IoT developments in Greece, including:
 - Interests of the organizations engaged IoT
 - Public Interest
- Common Voice of IoT organizations

International Examples

- International IoT Council
(<http://internationaliotcouncil.com/>)
- IoT M2M Council
(<http://www.iotm2mcouncil.org/>)
- SmartEx IoT Association
(<http://www.smartex.com/forums/internet-of-things-association/>)
- IEEE Standards Association (IEEE-SA)
(<http://standards.ieee.org/innovate/iot/>)

Types of Members of the Association



Geographic Coverage

Virtual Network comprising Organizations all over Greece

Structured in Sub-Groups with More Specific Geographic Focus

Examples:

Attica SubGroup(Athens)

- Macedonia SubGroup (Thessalokini)
- Western Greece SubGroup (Patras)
- Thrace SubGroup (Xanthi)

Main Activities

(Political) Representation of IoT Entities

International Outreach and Networking (e.g., AIOTI, other IoT Associations)

Greek IoT Ecosystem

Organization of Events, Conferences, Exhibitions

Support in Business Development & Fund-Raising Activities

Representation of IoT Entities

Active Participation in the Development of relevant Policies (e.g., innovation, education, development)

Participation in Consultations at National and EU Level

Common Voice of IoT Organizations

Setting of the IoT-related R&D and Innovation Agenda in Greece (and the EU)

International Outreach and Networking

Networking with other IoT Associations, Clusters etc.

Presentations in International Events

Organization of Joint Activities (e.g., conferences, workshops)



Business Development & Fund Raising Activities

Support in Preparation of Business Plans

Support for Access to IoT related Grants (e.g., Horizon2020, GSRT)

Support for Access to VC funding

Support in the attraction of Investors



Training and Education Services

Design & Planning of Professional Education Programmes

Design & Planning of Degree Programmes (e.g., MSc., Phd)

On-Demand Training

Hands-on Training

Web based Training / E-Learning

Thank You!
Questions?